

Course Overview:

Advanced Communication skills for managers are vital and most managers recognize that communication skills are essential in business. Managers need to be able to communicate, build relationships, and work with individuals at all levels.

Course Objective:

- Acknowledge your personal behavioral style and its affect on the performance of you, your team and colleagues.
- Communicate and negotiate in a more persuasive and compelling style.
- Adopt an appropriate style of interpersonal behavior for the variety of interactions you complete during a working day.
- Develop a range of responses to deal successfully with difficult people and conflict whilst maintaining effective working relationships.

Course Outline:

- Increasing Self-awareness
- An examination of different behavior styles
- Learning to view people as the key to your success
- The affect of our behavior on the performance of others
- The psychology of human interaction - an introduction to Transactional Analysis
- Understanding and capitalizing upon human motivation
- The importance of acknowledging and respecting the feelings and rights of others
- Interpersonal Communication
- The importance of effective interpersonal communication
- The barriers to communication - physical barriers, mental preconceptions, etc.
- Enhancing your listening and questioning technique
- Avoiding ambiguity and misunderstandings - sending the correct messages
- Executive Writing Summary
- Non-verbal communication - positive body language
- Communicating - one-to-one, informally and at meetings
- Using your skills to negotiate with others
- Power relationships within the team/department
- Gaining influence - getting colleagues to want to work with you
- Assuming a confident and persuasive approach to your dealings with others
- Contributing to the team decision-making process
- Creative decision making - utilising other team members

Who Should Attend:

Administrators, admin assist, executives, team leaders, supervisors who are looking for performance improvements on both an individual and team basis.

Training Language:

English-Arabic

Training Methodology:

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Simulation

Venue | Date | Fees

Jubail | 05-01-2025 | 17,250 SAR
Khobar | 14-12-2025 | 14,375 SAR