

### Course Overview:

Procurement is at the heart of the supply chain function as the purchasing department can spend up to 70% of a company's money. In this course, in this attendance workshop we will explore the strategic role of the procurement function and how this department can contribute to the entire organization.

### Course Objective:

- Identify the important organizational role of the procurement department
- Use proper negotiation techniques with suppliers
- Evaluate the performance of the department at the macro level
- Decide how to choose the best suppliers for their operations

### Course Outline:

- Role of procurement management
- Linking the procurement function to the organization's strategy
- Negotiating with suppliers
- Managing and evaluating the department performance
- Continuous improvement in procurement
- Innovative purchasing methods
- Implementing new creative procurement ideas
- Improvement initiatives
- Procurement Planning
- Strategic Procurement

### Who Should Attend:

Professional buyers, purchasing supervisors, purchasing managers and other managers who need to understand purchasing management.

### Training Language:

Eng

### Training Methodology:

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Simulation

### Venue | Date | Fees

Khobar | 11-02-2024 | 10,350 SAR

Riyadh | 07-07-2024 | 10,350 SAR

Khobar | 11-08-2024 | 10,350 SAR

Riyadh | 18-08-2024 | 10,350 SAR

Riyadh | 22-12-2024 | 10,350 SAR

Khobar | 22-12-2024 | 10,350 SAR