

Course Overview:

Purchasing is at the heart of the supply chain function as the purchasing department can spend up to 70% of a company's money. In this attendance certificate course, we will explore the strategic role of the procurement function and how this department can contribute to the entire organization. Supplier evaluation and negotiation will be discussed to maximize the contribution of the procurement department.

Course Objective:

- Identify the important organizational role of the procurement department
- Use proper negotiation techniques with suppliers
- Evaluate the performance of the department at the macro level
- Decide how to choose the best suppliers for their operations

Course Outline:

- Role of procurement management
- Linking the procurement function to the organization's strategy
- Negotiating with suppliers
- Managing and evaluating the department performance
- Continuous improvement in procurement
- Innovative purchasing methods
- Implementing new creative procurement ideas
- Improvement initiatives
- Procurement Planning
- Strategic Procurement

Who Should Attend:

Senior buyers, purchasing supervisors, purchasing managers and other managers who need to understand purchasing management.

Training Language:

Eng

Training Methodology:

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Simulation