

Course Overview:

This advanced course on Legal Contracts is designed for corporate professionals involved in negotiating, drafting, or managing contractual relationships. It provides a thorough understanding of contract law principles, including international and electronic agreements. Participants will gain practical insights into preventing disputes and ensuring compliance, making this training essential for roles where legal risk management is critical.

Course Objective:

By the end of the course, participants will be able to:

- Analyze and apply key elements of contract formation and validity
- Draft and evaluate contract terms to minimize legal risks
- Identify and address breaches, enforcing remedies effectively
- Navigate international contract challenges, including jurisdiction and applicable law
- Interpret and enforce electronic contracts and digital signatures

Course Outline:

Module 1: Introduction to Legal Contracts

- Definition and key characteristics
- Types of contracts
- Essential elements: offer, acceptance, consideration, capacity, legality

Module 2: Offer and Acceptance

- Requirements of a valid offer
- Methods of acceptance
- Revocation and counter-offers

Module 3: Consideration and Legality

- Types and adequacy of consideration
- Legal capacity and purpose
- Void and voidable contracts

Module 4: Terms of a Contract

- Express vs. implied terms
- Conditions, warranties, innominate terms
- Exclusion clauses

Module 5: Breach and Remedies

- Types of breach
- Legal remedies and mitigation
- Case study analysis

Module 6: Termination of Contracts

- Termination by agreement, frustration, breach
- Drafting termination clauses

Module 7: Drafting Contracts

- Best drafting practices
- Common contract clauses
- Avoiding ambiguity and disputes

Module 8: International Contracts

- Applicable law and jurisdiction
- Choice of law and forum selection clauses

Training Language:

English

Training Methodology:

The course combines various teaching methods, including instructor-led presentations, group discussions, case study analyses, and assessments through quizzes and a final exam to engage participants and ensure they understand and retain the material.

Venue | Date | Fees

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- Case law examples

Module 9: Electronic Contracts

- Validity and enforceability

- Legal framework for e-signatures

- Compliance considerations

Module 10: Dispute Resolution

- Mediation, arbitration, and litigation

- Enforcement of judgments

- Contract review and feedback session

Who Should Attend:

- Legal advisors and corporate lawyers

- Business executives and department heads

- Procurement and supply chain professionals

- Contract managers and paralegals