

**Course Overview:**

This course helps you to address security vulnerabilities in your industrial facility and handle the aftermath of a crisis. Improve your understanding of risk management and understand how to prepare a risk assessment of your industrial facility by correctly assessing and quantifying threat. Learn how to minimize risk by reviewing current threats to the industrial facilities.

**Course Objective:**

- Analyze emerging trends in attacks against Industrial plants
- Identify areas of vulnerability within your organization
- Prepare a risk assessment for your organization
- Report and recommend countermeasures
- Develop a crisis management plan for your organization
- Improve your negotiation skills both internally and externally during a crisis

**Course Outline:**

- Risk Management and Developing a risk assessment plan
- Reporting risk assessment findings
- Evaluating industrial security countermeasures
- Event analysis
- Identifying areas of vulnerability
- Assessing the vulnerability of facilities
- Applying and integrating risk management
- Crisis management planning
- Incident investigation and reporting
- Crisis control areas
- Understanding the role of human error
- Analyzing threats
- Identifying the phases of a negotiation
- Protecting yourself and your company
- Using Time as a key element
- Skill sets and knowledge requirements
- The role of intuition and Emotion
- Identifying what should be negotiated
- Negotiating Styles, Tactics
- Effective dispute resolution
- The Psychology of Negotiation - Knowing your Opponents Driving Force
- Communication Style and the Negotiation Process
- The Importance of Body Language and Non-verbal Behavior
- Face to Face Negotiation – dealing with different cultures

**Who Should Attend:**

- Security supervisors / officers, Facility supervisors / officers

**Training Language:**

Eng/Ar

**Training Methodology:**

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Simulation