

Course Overview:

In today's complex contracting environments, ensuring that agreements deliver expected value is essential. This course provides professionals involved in contract execution with the tools and techniques to manage performance systematically. By focusing on KPIs, monitoring frameworks, and improvement strategies, participants will gain actionable skills to enhance contract outcomes and ensure alignment with organizational goals.

Course Objective:

- Understand the principles and importance of performance management in contracts.
- Develop and apply effective KPIs for performance assessment.
- Utilize performance evaluation methods to benchmark and enhance contract delivery.
- Implement strategies and plans for performance improvement.
- Monitor contract execution effectively using modern tools and reporting techniques.

Course Outline:**Module 1: Basics of Performance Management in Contracting**

- Role of performance management
- Performance criteria in contracts
- Setting performance objectives

Module 2: Developing Key Performance Indicators (KPIs)

- Identifying relevant KPIs
- KPI development process
- Measuring and analyzing performance

Module 3: Performance Evaluation Methods

- Techniques for performance assessment
- Evaluating contractor performance
- Benchmarking and comparative analysis

Module 4: Improving Contract Performance

- Strategies for performance enhancement
- Identifying areas for improvement
- Implementing performance improvement plans

Module 5: Monitoring and Reporting

- Ongoing performance monitoring
- Effective reporting systems
- Using technology in performance management

Module 6: Risk Management in Performance

- Risk factors affecting performance
- Risk mitigation in contract performance
- Contingency planning

Module 7: Stakeholder Engagement in Performance Management

- Communicating with stakeholders
- Managing expectations
- Collaborative approaches to performance management

Training Language:**Training Methodology:**

The course combines various teaching methods, including instructor-led presentations, group discussions, case study analyses, and assessments through quizzes and a final exam to engage participants and ensure they understand and retain the material.

Venue | Date | Fees

Riyadh | 20-07-2025 | 17,250 SAR

Module 8: Emerging Trends in Contract Performance Management

- Innovations in performance measurement
- Global trends in contract management
- Future of performance management in contracting

Who Should Attend:

- Contract Managers
- Project Managers involved in contracting
- Quality and Performance Analysts
- Procurement and Supply Chain Professionals