

Course Overview:

This course helps the Purchases Official to understand the depth and breadth of procurement and supply chain management on a global scale. Special emphasis is given to strategic sourcing and supplier risk management.

Course Objective:

- Acquire the skill set to face and solve the complex procurement and supply chain challenges across the globe
- Increase your earning potential and credibility in the job-market
- Helps to stay competitive in today's global business environment.

Course Outline:

- Introduction to Procurement with Examples
- How to do Reverse Auctions
- Reverse Auctions
- Step by step instructions to implement Procure to Pay and Source to Pay
- Procurement Planning & Implementation Matrix, Measuring KPIs and Supplier Performance Assessment
- How to Leverage Procurement to Realize Cost Savings
- How to Financially Optimize your Company's Supply Chain
- Contract management including dispute resolution
- Best Practices on Procurement
- Supplier behavior and negotiations
- Procurement fraud: detection and prevention
- Public sector procurement and how to win government business
- Developing e-procurement solutions
- Strategic Procurement

Who Should Attend:

Senior buyers, purchasing supervisors, purchasing managers and other managers who need to understand purchasing management.

Training Language:

EN / AR

Training Methodology:

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Simulation

Venue | Date | Fees

Khobar | 06-09-2026 | 14,375 SAR