

**Course Overview:**

This advanced course offers comprehensive training on resolving contract disputes, tailored for professionals in contract management roles. Participants will gain a robust understanding of dispute causes, legal frameworks, and effective negotiation and mediation strategies. It addresses the practical needs of maintaining business relationships while enforcing contractual rights, equipping attendees to handle disputes constructively and efficiently in complex corporate settings.

**Course Objective:**

- Identify and analyze the common causes of contract disputes
- Navigate legal principles and enforcement procedures in dispute resolution
- Employ negotiation and mediation strategies for positive outcomes
- Preserve professional relationships while managing conflict
- Implement preventative measures to reduce the likelihood of future disputes

**Course Outline:****Module 1: Understanding Contract Disputes**

- Causes of Contractual Disputes
- Types of Contract Disputes
- Impact on Business and Relationships

**Module 2: Legal Framework for Dispute Resolution**

- Legal Principles in Dispute Resolution
- Contract Law and Enforcement
- Jurisdiction and Legal Compliance

**Module 3: Negotiation Techniques for Dispute Resolution**

- Effective Negotiation Strategies
- Communication Skills in Negotiation
- Achieving Mutually Beneficial Outcomes

**Module 4: Mediation and Arbitration Processes**

- Roles and Procedures in Mediation and Arbitration
- Selecting Mediators or Arbitrators
- Binding and Non-Binding Resolutions

**Module 5: Managing Conflict and Maintaining Relationships**

- Conflict Management Techniques
- Preserving Business Relationships
- Balancing Firmness and Empathy

**Module 6: Documenting and Enforcing Settlements**

- Drafting Settlement Agreements
- Legal Enforcement of Agreements
- Post-Settlement Compliance

**Module 7: Preventative Strategies for Contract Disputes**

- Proactive Contract Management
- Risk Assessment and Mitigation
- Continuous Improvement in Contract Processes

**Module 8: Case Studies in Dispute Resolution**

- Real-World Dispute Resolution Examples

**Training Language:**

EN

**Training Methodology:**

The course combines various teaching methods, including instructor-led presentations, group discussions, case study analyses, and assessments through quizzes and a final exam to engage participants and ensure they understand and retain the material.

**Venue | Date | Fees**

Riyadh | 19-10-2025 | 17,250 SAR

- Analyzing Dispute Scenarios
- Lessons Learned and Best Practices

**Who Should Attend:**

- Contract Managers
- Legal Advisors in Contract Management
- Dispute Resolution Specialists
- Procurement Managers
- Project Managers dealing with Contracts