

**Course Overview:**

This advanced program is tailored for seasoned professionals tasked with overseeing complex contracts. It focuses on embedding strategic thinking into contract lifecycle management, enabling participants to optimize contract value, ensure compliance, and mitigate risks. The course supports professionals who seek to elevate their role from administrative execution to strategic influence within their organizations.

**Course Objective:**

- Develop and apply strategic approaches to contract planning and execution
- Master contract performance monitoring and evaluation techniques
- Strengthen capabilities in identifying and mitigating contractual risks
- Ensure regulatory compliance and manage legal obligations effectively
- Leverage technology and data analytics for smarter contract management

**Course Outline:****Module 1: Strategic Contract Planning**

- Developing contract strategies
- Aligning contracts with business objectives
- Effective contract design and structure

**Module 2: Contract Execution and Oversight**

- Implementing contracts effectively
- Managing contract performance
- Building strong contractor relationships

**Module 3: Risk Management in Contracts**

- Identifying and assessing risks
- Contingency planning and risk mitigation
- Balancing contractual risk and reward

**Module 4: Compliance and Legal Considerations**

- Navigating legal frameworks in contracts
- Understanding regulatory requirements
- Managing contractual rights and obligations

**Module 5: Contract Analysis and Reporting**

- Extracting insights from contract data
- Performance reporting techniques
- Driving improvements in contract processes

**Module 6: Negotiation and Conflict Resolution**

- Applying advanced negotiation strategies
- Managing disputes in contractual relationships
- Creating win-win outcomes

**Module 7: Technology in Strategic Contract Management**

- Utilizing digital tools for contract management
- Applying data analytics to contracting
- Exploring innovative technologies

**Module 8: Case Studies and Practical Applications**

- Reviewing real-world strategic contract examples
- Identifying common challenges and solutions

**Training Language:**

EN

**Training Methodology:**

The course combines various teaching methods, including instructor-led presentations, group discussions, case study analyses, and assessments through quizzes and a final exam to engage participants and ensure they understand and retain the material.

**Venue | Date | Fees**

Riyadh | 28-09-2025 | 17,250 SAR

-Analyzing best practices in contract management

**Who Should Attend:**

- Senior Contract Managers
- Legal and Procurement Professionals
- Project Managers in Contractual Roles
- Risk and Compliance Officers