

## Strategic Planning and Execution

**MB249** 

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#### **Course Overview:**

Strategic Planning and Execution is a course that teaches participants how to build successful strategies and workplace plans. It is designed to provide them with a foundational understanding of the 'Big Picture' strategic plan and how to ensure departments are aligned with the organizations strategies. A strategic plan starts with vision and ends with a scheduled and comprehensive implementation plan. This course outlines the practical tools, concepts, and techniques to make planning as strategic as possible.

#### **Course Objective:**

- -How to connect strategic analysis to strategy execution using hypothesis testing to unearth key assumptions and assess their validity
- -Four different approaches to strategy formulation and how governance ties into effective strategy formulation
- -Use the 4A Model for effective strategy execution to ensure appropriate human and organizational resources are in place
- -Tips from industry experts for successful strategy development and execution

#### **Course Outline:**

Module 1: Phase 1 - Developing a Strategic Vision

- Charting the destination, captain!
- Changes in our business environment
- What is your strategic vision?
- Strategic Vision vs Mission
- Communicating your Vision

Module 2: Phase 2 – Setting Objectives

- Purpose of Setting Good Objectives
- Five Reasons Why Some Objectives Fail
- What are concrete performance outcomes?
- Financial Objectives vs Strategic Objectives
- Examples of Financial vs Strategic Objectives

Module 3: Phase Crafting a Strategy

- Strategy making and ideas of Entrepreneurship
- 5 Key Activities in Crafting a Strategy
- Forming a Strategizing Team
- Tasks of Business Strategy

Module 4: Phase 4 Pt 1 – Implementing and Executing Strategy

- Action Driven, Operations Oriented
- Goal Setting
- o Optimizing Strengths vs. Weaknesses
- Leadership and Generalship
- What are the areas we should be looking at?

Module 5: Phase 4 Pt II What It Takes for Strategies to Succeed

- Aligning of Initiatives
- Aligning of budget and performance
- Aligning Structure with Strategy

Training Language:

### Training Methodology:

- -Presentation & Slides
- -Audio Visual Aids
- -Interactive Discussion
- -Participatory Exercise
- -Action Learning
- -Class Activities
- -Case Studies
- -Workshops
- -Simulation







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- o Engaging Staff
- Monitoring and Adaptation

Module 6: Phase 5 - Strategic Planning at Work

- o Application of Strategic Planning Methodologies
- Situation Target Path
- ∘ Draw See Think Plan

#### Who Should Attend:

ThisStrategic Planning and Execution workshop is specially for decision makers and managers.

