

# The Senior Professional in Supply Management

MM125

## Page: 1 | 1

#### Course Overview:

Earning your attendnace certification in this training course will help you to bring the most modern purchasing practices and skills into your organization and achieve your career potential.

### **Course Objective:**

-in this training course you'll learn how to negotiate better. You'll learn how to improve supplier performance. You'll learn how to properly conduct strategic sourcing and implement procurement technologies. You'll get step-by-step instructions on exactly how to deliver results for your employer. And when you make your employer more successful, your own career success is likely to follow!

#### Course Outline:

- -Essential Procurment Skills
- -Tactical Purchasing
- -Analysis & Spreadsheets
- -Contract Law
- -Negotiation
- -Purchasing Best Practices
- -Sourcing
- -Purchasing Management

#### Who Should Attend:

Those involved in any or all functions of materials management who are concerned with successfully providing acceptable customer or user service at a minimum cost; also, for anyone who needs to know more about the role of materials management, for anyone need join an attendance certification course and not weling to attend a certified course or not to enter the exam.

## Training Language:

Eng

## Training Methodology:

- -Presentation & Slides
- -Audio Visual Aids
- -Interactive Discussion
- -Participatory Exercise
- -Action Learning
- -Class Activities
- -Case Studies
- -Workshops
- -Simulation



